With **smarter solutions,** your work-from-anywhere workforce won't seem so far away.

intel | **vPro** PLATFORM

Built for Business

Windows 10

Smarter technology for all

Lenovo

Remote is the new "at work"

Today's employees are setting up shop outside the office, working on the go, and collaborating wherever they are. Companies must adapt to succeed.

But the flexible workplace is a big challenge for IT. Not only do your employees need modern tools, you must also deliver, secure, manage, and support their devices remotely.

Lenovo is here to help. Our technology solutions keep your people productive in a work-from-anywhere world.

83%

of global businesses have introduced a flexible workspace policy or are planning one.[1]

ThinkPad X1 Carbon

80%

of U.S. workers would choose a job that offered flexible work over one that didn't.[1]

65%

of businesses say flexible workspaces reduce CapEx/OpEx.[1]

Modernization is the way to a smarter future

Together with our partners, Lenovo delivers a range of hardware, software, and services — integrated solutions that enable **modern IT.**

The foundation of these solutions is **modern devices** — the technologies and tools that keep employees productive and collaborative.

Wherever you are on the road to modernization, Lenovo solutions pair the right devices with smarter services — so you can deploy, manage, secure, and support your employees around the clock, from wherever you are to wherever they are.

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Lenovo recommends Windows 10 Pro for Business.

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Modern devices as **fast and flexible** as you are

Equip your employees with modern devices that empower today's flexible work. Our solutions layer features and services on Windows 10 devices to meet your most pressing IT challenges.

Built-for-business Intel vPro® platform

More than the sum of its parts, Intel vPro® combines performance, security, manageability, and stability.

Out-of-the-box business-class performance
Power business workloads, maximize employee productivity, analyze data faster,[2,3,4] simplify connectivity, and extend battery life.[2,4,5]
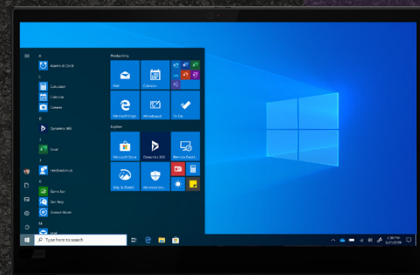
Protection built in
Hardware-enhanced security features provide a more secure foundation with protection against attacks below the OS and remote recovery capabilities.

Remote management tools
Monitor, restore, and upgrade devices inside and outside your firewall, even when they're powered off.

Let Windows 10 Pro show you what it can do.

Microsoft Windows 10 supports the way your team works now and paves the way for tomorrow — with comprehensive security, business-class tools, and flexible management.

Productivity from the get-go
Windows Autopilot zero-touch deployment lets employees simply unbox their device and start working.

Powerful device management
Microsoft Intune enables painless updates and patches so employee devices are always up to date, always ready.

Unmatched security
Lenovo modern devices running Windows 10 Pro give your remote workforce the same advanced security protections they would get at the office.

ThinkPad X1 Extreme

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Start with award-winning Lenovo devices

We're known for our industry-leading device families built on the Think legacy. But our solutions add powerful software, comprehensive global services, and advanced support to deliver end-to-end benefits.

ThinkPad laptops
Built for remote productivity

ThinkCentre desktops
Flexibility and power in a range of ever-smaller form factors

ThinkStation workstations
Power and speed to work harder and faster
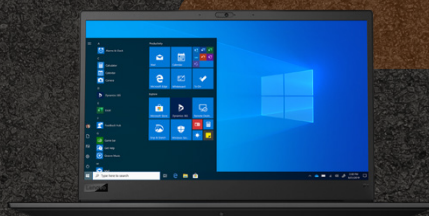
ThinkSmart collaboration devices
Collaboration happens anywhere — options for a huddle of two to a meeting of many, on-campus or off

ThinkVision monitors
When visuals need to be big and bold

ThinkPad X1 Carbon has been ranked *Laptop Mag*'s **best business laptop** three years running.

ThinkPad X1 Yoga

ThinkStation P1 Mobile Workstation

ThinkCentre M90n Nano

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It doesn't get much smarter than zero touch

ThinkCentre
M90n Nano

ThinkVision
T27p-10

Using Windows Autopilot, the process of configuring and provisioning devices for new hires and other employees **was reduced from 25 minutes per device to just seconds.**[6]

Your IT skills are there. But you don't have to be.

Zero-touch deployment of Windows 10 Pro PCs lets you deliver ready-out-of-the-box PCs to remote workers. It's easy and efficient, saving time and costs. And your employees get the convenience and security of shipment right to their door, reducing downtime.

Microsoft Windows Autopilot, a versatile cloud-based software solution, provisions PCs preconfigured to your corporate standards and policies. Windows Autopilot also speeds PC repurposing, making device reset and redeployment secure and simple.

"We've reduced the user's setup time by

90%."

*Sean MacDonald,
Principal Group Program Manager,
Microsoft CSEO*

Easy for IT

1. Order preconfigured devices
2. Assign user profiles
3. Ship

Secure for end users

Ready: Unpack
Set: Log in
Go: Work

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You can't be with employees every minute ... but **ThinkShield** can

Protect devices and data with ThinkShield, Lenovo's security portfolio of hardware, software, services, and processes. These fully customizable solutions secure your enterprise.

Security begins in R&D and extends through the supply chain and device lifecycle. Rigorous supplier vetting assures that every step is controlled, audited, and tamper-proof, from our facility to your employees' desks.

ThinkShield adds these powerful security capabilities to the built-in security features of Windows 10 Pro and the built-for-business Intel vPro® platform. The technologies work hand in hand to keep you protected.

Secured-core PC
Boot up against a root-of-trust checklist to guard against attacks aimed below the operating system. BIOS-level threats are shut down before they can start up.

SentinelOne®
AI-powered antivirus protection predicts, prevents, and stops even zero-day threats and instantly directs the device to self-heal.

Absolute® software
Persistent endpoint management for real-time monitoring and remediation.

ThinkPad T14 *i*
Secure Access Edition

25%
Security personnel waste 25% of their time chasing false alerts.[7]

2/3
of businesses that suffered a breach didn't even know they they'd been breached for several months.[8]

76%
of security pros are focused on detection and containment instead of protection, but **protection can save businesses up to $1.4M per attack.**[9]

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Remote workers
need each other

Collaboration is linked to everything from productivity to job satisfaction to competitive advantage.

Lenovo solutions support the many types of collaboration that happen in a modern workday — one to one or many to many, formal or casual. They're easy to deploy, simple to use, and enhanced by Lenovo Smart Office Professional Services.

ThinkSmart Hub

Modern collaboration devices

ThinkSmart Hub
All-in-one meeting room solution preconfigured for Microsoft Teams Rooms

- Scales across meeting room sizes
- One-touch starts
- Lenovo ThinkShield, Windows 10 IoT Enterprise, and Intel vPro® platform

Modern PCs
Lenovo devices running Microsoft Windows 10 Pro on the Intel vPro® platform

- Remote management with Intel vPro® platform even when the device is powered down
- Custom preloads and swift deployments with Lenovo Ready to Provision (RTP)
- Zero-touch deployment with Windows Autopilot

Single user collaboration
Standalone device for home office or huddle rooms

- ThinkPad and PC integration
- One touch to join meetings
- Privacy and security features

ThinkSmart Manager
Cloud-based management for Hub devices

- Deploy, configure, and auto-update
- Monitor and manage in real time
- Solve issues proactively and remotely

80%
Employees spend as much as 80% of their time in collaborative work (meetings, phone calls, emails).[10]

50%
have regular issues with connections or sharing screens.[11]

86%
of employees say ineffective communications cause workplace failures.[12]

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Peace of mind is there around the clock and around the globe

Lenovo Premier Support is your 24/7/365 remote help desk with dedicated, unscripted, advanced technical support, including comprehensive hardware, peripheral, and OEM software support.[13]

91%
of Premier Support customers indicate they **would purchase again.**[14]

88%
of Lenovo customers indicate they **would recommend Premier Support** to a peer.[14]

Global coverage in more than 100 markets with local language support

Warranty claims including parts and labor, onsite labor,[15,16] and parts prioritization[16,17]

Single point of contact for simplified end-to-end case management

Comprehensive suite of reporting tools for your IT team[16,18]

Give your IT team back some time in their day while you give employees peace of mind. We've got you covered with Lenovo Premier Support.

Comprehensive hardware, peripheral, and OEM software support[19]

Dedicated technical support available 24/7/365

ThinkPad X13 Yoga

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You want simpler device management.
Lenovo DaaS delivers.

Discover the smarter simplicity of Device as a Service

Take the next step to seamlessly enable your workforce and let Lenovo take care of everything — all for one affordable, predictable monthly fee.

Choose from the latest Lenovo devices with the built-for-business Intel vPro® platform and Microsoft Windows 10 — and focus on business priorities instead of IT management.

Free up capital and improve employee productivity.

Get end-to-end services and support that precisely match your needs.

Enjoy the simplicity of one predictable monthly fee.

Easily add or remove devices from your plan. Pause your service as business needs change.

40.2%

of IDC survey respondents have or plan to engage in DaaS in the next 12 months to address their IT needs.[20]

ThinkPad T14s *i*

This way to a
smarter future

We're here to help you find a smarter way forward — no matter where your employees are or how they work.

Contact your Lenovo representative to learn more or visit **www.lenovo.com/EnterpriseSolutions.**

ThinkCentre M90a
All-in-One

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Sources

1 https://www.iwgplc.com/global-workspace-survey-2019

2 Intel vPro performance results are based on testing as of March 21, 2019 and April 3, 2019 and may not reflect all publicly available security updates. See configuration disclosure for details. No product can be absolutely secure.

Software and workloads used in performance tests may have been optimized for performance only on Intel® microprocessors.

Performance tests, such as SYSmark® and MobileMark®, are measured using specific computer systems, components, software, operations, and functions. Any change to any of those factors may cause the results to vary. You should consult other information and performance tests to assist you in fully evaluating your contemplated purchases, including the performance of that product when combined with other products. For more complete information visit www.intel.com/benchmarks.

3 As measured by Microsoft® Power BI Data Source Change Workload comparing 8th Gen Intel® Core™ i7-8665U vs. 6th Gen Intel® Core™ i7-6600U processor. This workload measures the time it takes to change the data source for a Power BI dashboard and update the dashboard with the new data.

4 Refresh configurations New: Intel Reference Platform with: Intel® Core™ i7-8665U processor, PL1= 15W TDP, 4C8T, Turbo up to 4.8GHz, Graphics: Intel® UHD Graphics 620, Memory: 2x4GB DDR4-2400, Storage: 512GB Intel® 760p SSD, OS: Microsoft Windows® 10 RS5 Build Version 1809 (Build 1763v1), BIOS: x177, MCU: A8.

3-year-old: OEM system with Intel® Core™ i7-6600U processor, PL1=15W TDP, 2C4T, Turbo up to 3.9GHz, Intel® HD Graphics 620, Display: 14" screen with 1920x1080 resolution, Memory: 8GB DDR4, Storage: 256GB SSD, Battery size: 36 WHr, OS: Microsoft Windows® 10 Pro RS5 Build Version 1809 (Build 1763v292), BIOS: v1.0.1, MCU: C2.

5 Up to 11 hours battery life for a productive work day with an 8th Gen Intel® Core™ i7-8665U processor as measured by MobileMark® 2018 workload on pre-production OEM system with Intel® Core™ i7-8665U processor, PL1= 15W TDP, 4C8T, Turbo up to 4.8GHz, Graphics: Intel® UHD Graphics 620, Display: 14" screen with 1920x1080 resolution, Memory: 16GB, Storage: Hynix 256GB, Battery size: 52 WHr, OS: Windows® 10 Pro, BIOS: v.1.0.1, MCU: AA Display brightness is set to 150 cd/m2 on DC power. System's wireless network adapter is turned on and associated to a wireless network that is not connected to the internet.

6 http://info.microsoft.com/rs/157-GQE-382/images/The_Total_Economic_Impact_of_Microsoft_365_Surface_Devices_Final.pdf

7 https://www.businesswire.com/news/home/20190801005087/en/Ponemon-Institute-Reveals-Security-Teams-Spend-Approximately

8 https://enterprise.verizon.com/resources/reports/DBIR_2018_Report.pdf

9 The Ponemon Institute, "The Economic Value of Prevention in the Cybersecurity Lifecycle" study, https://securityboulevard.com/2020/05/the-definitive-cyber-security-statistics-guide-for-2020/

10 https://hbr.org/2016/01/collaborative-overload

11 https://www.barco.com/en/news/2016-05-12-how-problems-with-meeting-technology-impacts-the-it-manager

12 https://fierceinc.com/employees-cite-lack-of-collaboration-for-workplace-failures

13 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.

14 TBR, Premium PC Support Customer Satisfaction Research, March 2020

15 If Lenovo determines the issue is covered by warranty and cannot be resolved over the phone or through a customer replaceable part, repair will be made onsite where service is available. Otherwise, best available service delivery will be used. Calls received after 4:00 p.m. local time will require an additional business day for service dispatch.

16 Not available in all markets.

17 Out-of-stock parts could delay service delivery.

18 Various levels available. Select criteria apply. Contact your local sales representative for more details.

19 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.

20 https://static.lenovo.com/ww/docs/ww-lenovo-daas-whitepaper-business-benefits-Nov2019.pdf

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