



Smarter  
technology  
for all

Lenovo

# Microsoft 365 cloud licensing for any business, at any scale

Empower your teams to work from anywhere with cost-effective, simple-to-manage licensing solutions from Lenovo

Your teams need to be empowered with the best productivity tools. Your business needs cost efficiency. A Microsoft 365 solution from Lenovo is so flexible that licenses can be prorated to the day—so you pay for exactly what you use. Pricing can be locked in for a full 12 months, while your number of licenses can scale and flex as your business requirements change.

Lenovo also offers you 24/7 support for subscriptions, billing, or management portal access queries at no extra cost.

Enjoy genuine pay-as-you-go billing for the world's most popular suite of productivity tools and services and empower your teams to collaborate and succeed from anywhere.



# Cost-effective, flexible Microsoft 365 licensing, delivered at the perfect scale for your business

Lenovo and Microsoft's deep relationship means we can offer you the most complete and cost-effective licensing solution on the market. Lenovo Microsoft 365 solutions are designed to scale with you as the needs and size of your organization change.

Whether you have seven employees or 700, minimize your costs while ensuring your teams always have the productivity tools they need to keep your business thriving.

## Lenovo CSP Managed Services

Need some support with your Microsoft 365 solution? Lenovo's experienced managed services team can handle everything from deployment, migration and onboarding to tech support, ongoing license management and security.

Free your IT team from time-consuming support and configuration tasks, so that they can focus their attention on driving innovation and generating more revenue for your business.



### Microsoft Tenant Onboarding

With automated and assisted microsoft.com domain assignment, users will be able to add their domain quickly and efficiently via the Microsoft Online portal, ensuring that your team is up and running as quickly as possible.



### Microsoft Cloud Migration

No need to worry about mailbox migration, configuring Exchange Online or migrating your files and folders to OneDrive or SharePoint, with Lenovo Managed Services, we'll do it all for you!



### Application Configuration

Setting up your applications can be time-consuming and frustrating. But with Application Configuration, we'll configure your Outlook Email client and set up your Teams applications to save you time, boost your productivity, and ensure that your teams are able to start collaborating as soon as possible.

### Superior license management tools

Lenovo's superior license management tools put you in control. Add and remove users with our simple self-management tools and you'll only ever pay for exactly what you need. Our flexible management solutions let you scale up and down easily while keeping your Microsoft 365 licensing costs to a minimum. Enjoy simple billing terms and flexible annual or monthly payment options with transparent, easy-to-read invoices.

### Advanced security

Nearly half of cyberattacks are targeted at SMBs – 88% of SMB decision-makers feel vulnerable to these attacks.<sup>1</sup> You can rest easy, wherever your staff are working, with Microsoft 365's advanced security options. However, if you need more assistance with security Lenovo can help with everything you need for real-time protection, issue resolution, and data-loss prevention. Save time, protect your data, and enjoy the 24/7 support that will keep your people productive from anywhere.

## Maximize your team's productivity with Lenovo hardware and managed services

Lenovo is committed to helping your business succeed. There's no compromise when it comes to productivity – have it all when you combine Microsoft's industry-leading cloud software solutions with technology and services from a world leader in PC technology.

- Discover how Lenovo Think and Smart devices can help modernize your workplace.
- Deliver productivity apps and services to your teams, whether working from home, on the move, or in the office.
- Support your IT team and users with Lenovo's comprehensive managed services solutions and maintain peak efficiency across your business

### Lenovo CSP Managed Services

Our solutions are designed so you can easily manage your Microsoft 365 licensing. But if you need help with the more complex and time-consuming tasks, Lenovo is here to help with range of managed services that can save you time and money.

- Lenovo can bundle a customized mix of managed services to support your business to operate more efficiently and productively
- Get help with onboarding and deployment to minimize downtime and disruption
- Leverage 24/7 Premier Support, enabling users to remain productive, wherever and whenever they're working
- Simplify your IT with a single service provider providing a mix of software, hardware and value-added services.





## The right tools, at the right cost, at just the right scale for your business

Every business is different, and the ability to proactively manage your Microsoft 365 licensing to ensure you're paying only for what you use can help you ride the waves of a fast-paced, rapidly changing world.

Let your teams enjoy better productivity, improved collaboration and enhanced security, while your business benefits from the prorated, self-managed, pay-as-you-go cost-efficiency.

Contact Lenovo today and see what impact you could make with Lenovo's competitive and flexible licensing solutions for Microsoft 365.

**Contact Lenovo**

**Visit [www.lenovo.com/csp-managed-services](https://www.lenovo.com/csp-managed-services)**

<sup>1</sup> <https://smallbiztrends.com/2019/05/2019-small-business-cyber-attack-statistics.html>.

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