

Be hybrid happy.

Hybrid is here to stay, but it's not an easy transition

Flexible working is a must-have for businesses looking to attract top talent. But certain processes still work better in person. And some employees crave face-to-face contact.

This shift to a 'work-from-anywhere' framework has increased the strain on company decision makers and IT managers, jeopardising security and complicating day-to-day support. Plus, many companies still have old legacy solutions in place, which hampers their ability to adopt new models.

It takes the right technology to create hybrid-happy workers. Lenovo's mobile devices and cloud solutions, powered by Windows 11, are designed with remote working at their core - making them ideal for today's agile workforces.

 Microsoft 365

 Windows 11

Smarter
technology
for all

Lenovo



Save time and money with Lenovo and Microsoft solutions for hybrid working

Lenovo and Microsoft know how challenging transitioning to hybrid working can be. That's why we've teamed up to create a simple, secure hybrid working approach that works for any organisation.

Together, we can help you deliver a seamless, productive and cost-effective experience for your employees, wherever they are.

- 1 Powerful, reliable devices:**
Take care of mission-critical tasks anywhere
- 2 Secure, always-on access:**
Mobile collaboration, communication and productivity tools
- 3 Simple, fair financing:**
Scalable 'per user' pricing
- 4 Easy deployment and management:**
Rapid onboarding with zero-touch approach

¹business-reporter.co.uk

²oemagazine.com

73%

Employees want flexible working¹

But at the same time...

67%

Want more in-person collaboration

58%

of IT decision-makers feel anxious about providing technology to support the future of work

94%

of organisations increased tech spend during the pandemic but overlooked long-term consideration²

1

Powerful, reliable devices

Lenovo Think devices - powered by Windows 11

Help your people to be more productive, connected and secure. Around the clock, anywhere.

Lenovo's Think devices have been designed with hybrid workforces in mind. They're light enough to be taken anywhere, yet they also pack the power to easily handle mission-critical workflows on the go.

Windows 11 is the operating system for the world of hybrid work. It's simple, secure, easy to use and packed with plenty of productivity and collaboration tools.

This powerful partnership has created an award-winning portfolio of mobile devices, including:

Integrated, customisable end-to-end security

- A zero trust environment ready right out of the box
- Windows Hello biometric security and built-in webcam privacy



Tough, durable designs

- Windows 11 provides a simple, powerful UX and streamlined UI
- Choose devices with innovative touch, voice, and pen features

Reliable connectivity tools

- Long-lasting battery and rapid charging
- Lightning-fast 5G networking

2

Secure, always on access

Maximise your output with Microsoft 365 apps and Cloud Services

The question isn't where people are more productive (a survey of 800,000 workers suggested little difference between work and home). The priority is to ensure a consistent experience across all locations. Users must have access to the tools and data they need to do their job wherever they are.

A single subscription to Microsoft 365 provides a complete package of apps and services to boost productivity in or out of the office. Each user can access their favourite apps on up to five PCs, tablets and phones. And because it's based in the cloud, you can be sure they will always be using the latest version.



Emails and calendars

Search, sort and store up to 50GB of mail. Check out your colleagues' availability with shared calendars. Office 365 synchronizes a user's email, contacts and calendars on all their devices in real time.



Document sharing

Avoid version control headaches with real time co-editing. 1TB of searchable storage for each user means no more lost work.



Teamwork

Connect your employees in a whole new way through Teams. Office 365 makes it effortless to collaborate, find answers fast and inspire one another.



Online meetings

It's a breeze to start, join and record HD video or audio meetings with one or more colleagues. Share your screen or scribble on a virtual whiteboard to boost collaboration.

2. Secure, always on access

Unleash the power of Azure and Intune

Microsoft Azure Active Directory provides secure, simple access to corporate data and apps, unleashing employee collaboration, communication and productivity.

Microsoft Intune allows IT managers to remotely manage and secure all devices and apps for any user with a dedicated console. Deploy anytime, anywhere, on any device.

Azure Active Directory

Enable employees to easily and securely access corporate resources and applications

Intune

Secure and manage apps and devices



2. Secure, always on access

Microsoft Teams: The everywhere office

Real-time collaboration and communication

When people work remotely with the right tools, productivity can go up and operational costs can go down.

Microsoft Teams brings the best parts of office life into wherever people choose to work.

With Teams, remote employees can feel closer together, while employers can be sure that the work is getting done.

64%
of employees
now prefer
hybrid meetings

[View Report](#)

Microsoft Teams
helps reduce app
switching, saving
users an average of

15-25
minutes per day






83%
of users agree
that Microsoft
Teams helped
their organisation
improve customer
experiences

67%
of CIOs say they
will standardise on
Microsoft Teams in
the next three years

A single platform for calls, conversations and events

Microsoft Teams is where people come together to collaborate and get work done. It's where daily meetings take place that foster team spirit, and where virtual events take place that drive customer engagement.

Support hybrid working with Microsoft Teams

-  Video meetings
-  Content sharing
-  Chat
-  Webinars and events
-  Calling plans for external voice communications

3

Simple, fair financing

Reduce the total cost of ownership for employee technology

For IT decision-makers, there's not only the pressure to make hybrid work, but also to make it work with increasingly constrained budget.

That's why we've created Device As Service powered by M365. To help organisations only pay for what they need. Improve flexibility and cost management and give your users the best access to the latest technology. Also, with Device as a Service solutions, you can streamline the deployment and management of end-user devices and cloud apps and services. All for a flat monthly fee.

Lenovo Device as a Service

- Hardware, software and services for one predictable monthly cost.
- Keep your operations lean, your costs low, and your employees productive.

Do more with less

- Free up internal resources
- Align expenses with revenues
- Untether cash flow

Support wherever & whenever it's needed

- Keep employees connected, supported, & productive from any location
- Avoid costly downtime
- Resolve security concerns - onsite and remotely

5 easy steps to greater productivity and efficiency

- 1 Device**
Select devices from the latest high-performance hardware.
- 2 Microsoft 365 apps and Cloud services**
Choose your Productivity, Collaboration and Communication apps and Cloud services.
- 3 Customization**
Customize your solution with DaaS features and service levels that fit your organization.
- 4 Finance**
Finance with Lenovo Financial Services for flexible options and an affordable, predictable monthly fee.
- 5 Benefits**
Reap the benefits of a modern IT environment with expert support and end-to-end, smart, lifecycle services.

4

Easy deployment and management

With you every step of the way

Hybrid working may be the right path for many organisations. But making the switch isn't without risks. A lack of resources and a workforce that doesn't understand the positives can hamper any implementation.

At the same time, IT teams are stretched dealing with troubleshooting requests from employees. Configuring and deploying also takes up time, especially as businesses transition to hybrid working.

81%

IT leaders who are overwhelmed by the functional aspects of their job.

81%

IT leaders who struggle to balance business innovation and operational excellence.

IDG, "State of the CIO," March 2021

Lenovo Cloud Management Services¹

Sophisticated but simple cloud services can ease the burden on overstretched IT departments. Plus, premier end user support boosts employee productivity and limits downtime at no additional cost.

Cloud onboarding

- Microsoft tenant enrolment assistance
- Add your own domains via Microsoft Online Portal

Cloud migration

- Configure Exchange Online and migrate user mailboxes
- Migrate user files and folders to OneDrive
- Configure Outlook and Teams for users

Licence management

- Add or remove users
- Assign user accounts to available licences

Issue resolution

- Level 1 support via email
- Priority resolution for Outlook, Teams, OneDrive and other critical applications

¹ Only available in UK

Increase productivity, save time with Lenovo Zero Touch Deployment²

Some managers think hybrid working is going to impact productivity. How can their teams stay focused surrounded by all the distractions of home? They needn't worry. Multiple studies have shown that output hasn't decreased since remote working became widespread. As we shift from remote to hybrid, the challenge will be ensuring consistent working experiences for employees in all locations.

Accelerate onboarding

With Windows Autopilot³, IT departments no longer need to re-image or set up new devices manually. Lenovo Windows 11 devices come with Autopilot pre-configured, allowing IT managers to customise user configurations remotely. And new users can get set up over the internet, with no need to connect to the corporate network.

The results? Simple, agile deployments. New employees capable of contributing faster. And IT department able to focus on more strategic activity.

Ready to Go Out of the Box

The user turns on the Lenovo device and, with a few simple clicks, it's business-ready.

Problem-free provisioning

A personalised user experience with streamlined set up.

Simple profile management

Create, manage and assign up to 350 different profiles to determine a user's settings and PC experience.

Product registration

Lenovo automatically registers new devices on behalf of the customer to the Autopilot Cloud Deployment Service.

Track Progress

Using Autopilot³, users can track how configuration is progressing.

Self-Paced Transition to the Cloud

Auto-join devices to Azure Active Directory and enrol them in mobile device management.

² Requires an Azure Active Directory subscription

³ Autopilot will be charged additionally

Lenovo: your trusted partner for a modern, secure hybrid working solution

Getting hybrid right takes having the right partner. Together, Lenovo and Microsoft can help you take the complexity out of the process. We've got the experience, hardware, solutions and support to ensure your employees get a seamless, secure and productive hybrid working experience.

Get more done

Get the latest Office apps and features in Windows to maximise productivity including both online and desktop apps

Work better together

Collaborate, share, and communicate with flexible tools that go where your team goes

Protect with enterprise - grade security

Help protect customers against cyberthreats and phishing with built-in security and compliance tools.



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A dedicated team of experts

Speed your transition to the cloud. Local country experts ready to support your shift to hybrid.

Premier support

Dedicated email support

Managed services⁴

Enjoy a smooth, problem-free journey from solution design and tenant onboarding to the final migration.

Your trusted partner

Save time, reduce costs and boost productivity with Lenovo and Microsoft.



Get in touch today to see how Lenovo devices powered by Windows 11 can support your hybrid migration strategy.

Contact us

⁴ Only available in the UK, will be charged additionally