



# Microsoft Cloud Solution Provider

For Direct Customer



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technology  
for all

Lenovo

# Move to a cloud-driven software licensing with Lenovo

Lenovo as Microsoft's Cloud Solution Provider (CSP) is always pushing forward to adapt to and support the constantly shifting requirements of today's businesses, which are moving away from a transactional model of software purchase to online subscriptions. To achieve it, Lenovo offers managed and professional services that complement and enhance the value of Microsoft Cloud Services. Our offer includes subscription provisioning, licensing optimization, technical consultation, cloud assessment, migration, implementation, and many more. Combining Microsoft technologies and Lenovo devices and services, we aim to deliver the best modern workplace experience.

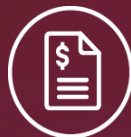
Customers in the CSP program can increase or decrease their license count according to subscription terms, which provide flexibility options on a monthly and yearly basis or every 3 years.

## Why choose **Lenovo**?



### Flexibility & Scalability

Increase or decrease your license count as per your business requirements\*.



### Simple Billing & Price Protection

Simple billing terms and flexible annual or monthly payment options with easy to read invoices. Price protection up to 36 months\*\*.



### Global Support

Lenovo provides 24/7 support for subscriptions, billing, or portal access in all CSP enabled markets.



### Simplified Management

Lenovo 'eService' allows you to easily manage your subscriptions anytime anywhere and view all your historical invoices from one single portal.



### CSP Managed Services

Lenovo Experts will help you design & deploy your Cloud Strategy that optimizes performance and minimizes costs\*\*\*.



### Device as Service with M365

Lenovo Device as a Service allows you to pay a fixed fee for your preferred hardware, software and managed services on a subscription basis.



*\*for monthly subscription term only  
\*\*according to subscription terms  
\*\*\*check the service availability for your market*

**Lenovo**

# Microsoft Plans for SMB

	M365 Business Basic	M365 Business Standard	M365 Premium Business
Maximum number of users	300	300	300
Microsoft 365 Apps	<ul style="list-style-type: none"> <li>Desktop client apps (Word, Excel, PowerPoint, OneNote, Outlook, Access and Publisher), install apps up to 5 PCs/Mac + 5 tablets + 5 smartphones</li> <li>Web apps (Word, Excel, PowerPoint, Outlook and OneNote)</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> </ul>
Email, Calendar and Scheduling	<ul style="list-style-type: none"> <li>Exchange Plan1 (mailbox capacity)</li> <li>Calendar</li> <li>Exchange Online Protection</li> <li>Microsoft Bookings, Microsoft Shifts</li> </ul>	<ul style="list-style-type: none"> <li>50 GB</li> <li>✓</li> <li>✓</li> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>50 GB</li> <li>✓</li> <li>✓</li> <li>✓</li> </ul>
Meetings, Calling and Collaboration	<ul style="list-style-type: none"> <li>Microsoft Teams</li> <li>Online meetings / Record meetings</li> <li>Screen sharing</li> <li>Audio Conferencing (accreding to conuntry and region availability)</li> <li>SharePoint Plan1, Microsoft Stream</li> <li>OneDrive storage</li> <li>Microsoft Forms, Microsoft Planner, Microsoft To-Do</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>1 TB</li> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>1 TB</li> <li>✓</li> </ul>

	M365 Business Basic	M365 Business Standard	M365 Premium Business
Threat Protection	<ul style="list-style-type: none"> <li>Microsoft Defender for Business</li> <li>Microsoft Defender for Office 365 Plan 1</li> <li>Microsoft Defender for Cloud Apps Discovery</li> <li>Windows Information Protection / Azure Information Protection</li> <li>Data Loss Prevention for emails and files</li> <li>Basic Message Encryption</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> </ul>
Endpoint and App Management	<ul style="list-style-type: none"> <li>Microsoft Intune Plan 1</li> <li>Mobile Device Management / Mobile Application Management</li> <li>Windows Autopilot</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> <li>✓</li> </ul>
Identity and Access Management	<ul style="list-style-type: none"> <li>Azure Active Directory Premium Plan 1</li> <li>Cloud user self-service password change / reset</li> <li>Condotional access</li> <li>On-premises Axtive Directory sync for SSO</li> <li>Windows Hello for Business</li> </ul>	<ul style="list-style-type: none"> <li>✓ / ✗</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> <li>✓</li> </ul>
Windows	<ul style="list-style-type: none"> <li>Windows 11 Edition</li> <li>Azure Virtual Desktop</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> </ul>	<ul style="list-style-type: none"> <li>✓</li> </ul>



# Microsoft 365 for Enterprise (Unlimited users)

## Maximum number of users

### Microsoft 365 Apps

- Desktop client apps (Word, Excel, PowerPoint, OneNote, Outlook, Access and Publisher), install apps up to 5 PCs/Mac + 5 tablets + 5 smartphones
- Web apps (Word, Excel, PowerPoint, Outlook and OneNote)

### Email, Calendar and Scheduling

- Exchange Plan2 (mailbox capacity)
- Calendar
- Exchange Online Protection
- Microsoft Bookings, Microsoft Shifts

### Meetings, Calling and Collaboration

- Microsoft Teams
- Online meetings / Record meetings
- Screen sharing
- Live events / Webinars
- Teams Phone Standard / Audio Conferencing (according to country and region availability)
- SharePoint Plan2, Microsoft Stream
- OneDrive storage
- Microsoft Forms, Microsoft Planner, Microsoft To-Do

	M365 E3	M365 E5	M365 F3
Maximum number of users	Unlimited	Unlimited	Unlimited
Microsoft 365 Apps	✓	✓	✓
	✓	✓	✓
Email, Calendar and Scheduling	100 GB	100 GB	
	✓	✓	✓
	✓	✓	✓
	✓	✓	✓
Meetings, Calling and Collaboration	✓	✓	✓
	✓	✓	✓
	✓	✓	✓
	✓ / ✓	✓ / ✓	✓
	/ ✓	✓ / ✓	/ ✓
	✓	✓	
	Unlimited	Unlimited	Unlimited
	✓	✓	✓

## Threat Protection

- Microsoft Defender for Endpoint Plan 1 / Plan 2
- Microsoft Defender for Office 365 Plan 2
- Microsoft Defender Firewall / Antimalware
- Azure Information Protection Plan 1 / Plan 2
- Data Loss Prevention for emails and files / Teams chat
- Basic / Advanced Message Encryption
- Microsoft Advanced Threat Analytics

## Endpoint and App Management

- Microsoft Intune Plan 1
- Mobile Device Management / Mobile Application Management
- Windows Autopilot

## Identity and Access Management

- Azure Active Directory Premium Plan 1 / Plan 2
- Cloud user self-service password change / reset
- Multi-factor Authentication / Conditional access
- Privileged Identity Management / Microsoft 365 Groups
- Windows Hello for Business

## Windows

- Windows 11 Edition
- Azure Virtual Desktop
- Windows 365 Enterprise access

	M365 E3	M365 E5	M365 F3
Threat Protection	✓ /	/ ✓	✓ /
	✓ / ✓	✓	✓ / ✓
	✓ /	/ ✓	✓ /
	✓ /	✓ / ✓	
	✓ /	✓ / ✓	✓ /
	✓	✓	✓
Endpoint and App Management	✓	✓	✓
	✓ / ✓	✓ / ✓	✓ / ✓
	✓	✓	✓
Identity and Access Management	✓ /	/ ✓	✓ /
	✓ / ✓	✓ / ✓	✓ / ✓
	✓ / ✓	✓ / ✓	✓ / ✓
	/ ✓	✓ / ✓	/ ✓
	✓	✓	✓
Windows	Enterprise	Enterprise	Enterprise
	✓	✓	✓
	✓	✓	✓

# Introducing Lenovo Cloud Managed Services for **Microsoft 365**

Lenovo's Cloud Managed Services for Microsoft 365 take care of your daily tasks so that your team can focus on leveraging IT to innovate and grow your business. Having a team of Microsoft-certified experts working for your business allows you to achieve more, strengthen your defenses against cybercrime and data loss, and free your team from administrative tasks while getting the most out of your Microsoft 365 environment.



## Managed Support for M365

With Lenovo Managed Support for Microsoft 365, we take the complexity out of deploying and managing Microsoft 365 and help you harness its power with less of a burden on IT, so you can focus your resources on the projects that move the needle for your business.

Our Microsoft-certified service professionals ensure your Microsoft 365 onboarding and application configuration is optimized for success, so from the get-go, your people are working more efficiently and productively.



## Managed Backup for M365

With immediate access to restore data, and the right assistance from Lenovo, our experts ensure lost data can always be retrieved, so your business keeps running, unceasingly.

Our Managed Backup service will provide comprehensive, automated data backup and managed recovery - both at a user level for Microsoft Exchange and OneDrive, and at an organizational level for SharePoint and Teams.



## Managed Security for M365

Our team of Microsoft-certified experts ensure security policies are compliant with your own company's policies and that your onsite, hybrid and remote work environments remain safe and secure.

Ongoing compliance management for your Microsoft 365 environment, together with continuous anti-phishing, malware and ransomware monitoring and maintenance help to ensure that your on-site, hybrid and remote work environments remain safe and secure.

**Contact your Lenovo sales representative for more details**



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