



# Lenovo Cloud Managed Services for Microsoft 365

Enhance your business productivity and performance.  
Manage, secure and support your Microsoft 365  
applications, data and processes with the right expertise.

Smarter  
technology  
for all

Lenovo

# Hybrid workforce— demanding business transformation

The shift to hybrid and remote working demands that organizations adapt processes, applications and infrastructure to deliver 24/7 availability, regardless of location.

The demand for business transformation associated with the migration to cloud may halt your IT resources from innovating and puts pressure on IT teams' limited time, capacity and skills.

Recognizing and overcoming these pitfalls is essential if you want your business to continue to grow and thrive.

# An optimized alternative to traditional IT

Transforming IT operations from a reactive, static model to an intelligent proactive model allows businesses to keep up with business demands while staying ahead of evolving cyber threats.

# Unlock the value of your Microsoft 365 environment

Your Microsoft 365 suite is always evolving. To maximize your investment, your IT team needs to continually manage, monitor and optimize M365, as well as provide end users with support. But there's a more simple, flexible and low-cost alternative to that.

Take control of your Microsoft 365 with Lenovo Cloud Managed Services for Microsoft 365. Deliver expert support, unlimited backup, and augmented security, all while your IT department is available to innovate and enhance your business.

# Expertise required to secure Hybrid workspaces



**73%** of organizations are concerned about hybrid work risks.<sup>4</sup>

# Business innovation vs. operational excellence



**76%** of organizations struggle to balance business innovation and operational excellence.<sup>1</sup>

# Cybersecurity



**76%** of CIOs anticipate their involvement in cybersecurity to increase in 2022.<sup>1</sup>

# Rise in malware risk



**67%** of organizations report that their company has experienced a malware incident in the last two years.<sup>2</sup>

# Real cost of downtime

Average downtime costs per hour.<sup>3</sup>

**\$70,000**

# Introducing Lenovo Cloud Managed Services for Microsoft 365

Lenovo's Cloud Managed Services for Microsoft 365 take care of your daily tasks so that your team can focus on leveraging IT to innovate and grow your business. Having a team of Microsoft-certified experts working for your business allows you to achieve more, strengthen your defenses against cybercrime and data loss, and free your team from administrative tasks while getting the most out of your Microsoft 365 environment.



## Managed Support for M365

With Lenovo Managed Support for Microsoft 365, we take the complexity out of deploying and managing Microsoft 365 and help you harness its power with less of a burden on IT, so you can focus your resources on the projects that move the needle for your business.

Our Microsoft-certified service professionals ensure your Microsoft 365 onboarding and application configuration is optimized for success, so from the get-go, your people are working more efficiently and productively.



## Managed Backup for M365

With immediate access to restore data, and the right assistance from Lenovo, our experts ensure lost data can always be retrieved, so your business keeps running, unceasingly.

Our Managed Backup service will provide comprehensive, automated data backup and managed recovery - both at a user level for Microsoft Exchange and OneDrive, and at an organizational level for SharePoint and Teams.



## Managed Security for M365

Our team of Microsoft-certified experts ensure security policies are compliant with your own company's policies and that your onsite, hybrid and remote work environments remain safe and secure.

Ongoing compliance management for your Microsoft 365 environment, together with continuous anti-phishing, malware and ransomware monitoring and maintenance help to ensure that your on-site, hybrid and remote work environments remain safe and secure.

# Effortless. Flexible. Cost-efficient.

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# What is included

The three Lenovo Cloud Managed Services for Microsoft 365 modules give you what you need to use Lenovo experts as an extension of your IT team and improve security, productivity, and performance, so your business can leap ahead.



- Onboarding and configuration of Microsoft 365 to the most optimized standard for key productivity applications (Word, Excel, PowerPoint and Outlook)
- Application workload administration to ensure cloud entities are managed following industry best practices\*
- M365 User Management support for either Azure Active Directory and/or Windows Server Active Directory to keep business collaboration and application productivity high
- Tenant management support for access to proactive provisioning and authenticated and anonymous user security monitoring
- 24/7 access to support through the portal, email and phone



- Key M365 data backup including Exchange, SharePoint, OneDrive and Office 365 groups and Teams data
- Rapid recovery support to find lost records in seconds
- 'One-click' flexible restore capabilities, enabling bulk or granular restores to be run for any point in time
- Assistance from Lenovo M365 experts



- Creating a strong foundation of IT governance and tenant security
- Managing Microsoft 365 Exchange Online Protection (EOP) capabilities
- Updating and optimizing security policies and procedures
- Management and maintenance of critical security settings
- Providing priority resolution of security gaps and security issues

\*Does not include End User application assistance

# Choose the services you need at a cost you can afford

## Pay per user

The cost scales with the number of users you choose to include. This pay-per-user approach means that our service delivery evolves with your business as it grows, so you're never paying for more than you need.

## Simplified billing

Finally, payment comes as a predictable, monthly cost. When you purchase your Microsoft 365 licenses together with your Lenovo Managed Services subscription, you receive one, simplified bill each month, easing cost management and budget planning.

**Sign-up is a cinch.** And from the second your Microsoft 365 licenses are synced to our services, your IT talent is freed up to focus on what matters—growing your business.

## Business performance made better

Help your IT resources work towards your business goals while your Microsoft 365 environment is performing at peak, it's secured and reliable. Challenge the status quo and choose Lenovo as your partner to optimize your M365 systems and bridge IT skills gaps for doing better business.

Lenovo  
Cloud Managed Services  
for Microsoft 365

**Get started now.**

**Get in touch with  
our experts.**

1. State of the CIO Study 2022 - Foundry
2. Konica Minolta, Top Digital & IT Pain Points & Solutions for Small and Medium Businesses whitepaper, 2021
3. IDC, The Cost of Unplanned and Planned Downtime survey, 2021
4. DTEX Remote Workforce Security Report, 2021

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