

# Boost cost efficiency with Microsoft 365 cloud licensing

Smarter technology for all

Lenovo



## The business questions answered.

### Don't we already use Microsoft

There's a new way to deliver Microsoft software to our users from the cloud, called **Microsoft 365**.

It's all the same Microsoft Office Apps that our team is already familiar with, plus Teams, OneDrive and **other cloud-based collaboration tools**.

### Why is it better than what we have?

We can **save money** by only paying for licenses that we are actually using, with costs prorated to the day. It's **flexible, pay-as-you-go** and **cost efficient**.

The highly secure, cloud-based apps will work on any device so our teams can collaborate and be productive from anywhere.

### Users working everywhere... isn't that a nightmare for our IT team?

Microsoft 365 is the world's most popular suite of productivity apps and services and comes with **advanced security options**.

Plus, if we need extra support for issue resolution, deployment, migration or anything else, Lenovo can bundle this into a single cost.

### What about cost? Is it expensive?

Microsoft 365 offers an integrated solution. By going through Lenovo, **we'll benefit from special pricing**, that's prorated to the day.

There's **no upfront cost**, and we can move from Cap-Ex to Op-Ex on the balance sheet, with pay-as-you-go pricing.

### What about all our data? Is it secure?

Their solution provides **enterprise-grade security** and mitigates the risks of data loss. We can worry less.

### When can we get it?

With Lenovo **it's easy to get started** straight away.

I can contact Lenovo today to discuss a Microsoft 365 solution managed by Lenovo that's scaled perfectly for our business.

Contact Lenovo

Visit [www.lenovo.com/csp-managed-services](http://www.lenovo.com/csp-managed-services)

Products and offers subject to availability. Lenovo reserves the right to alter product offerings and specifications, at any time, without notice. Lenovo makes every effort to ensure accuracy of all information but is not liable or responsible for any editorial, photographic or typographic errors. Images are for illustration purposes only. For full Lenovo product, service and warranty specifications, visit [www.lenovo.com](http://www.lenovo.com). Lenovo and the Lenovo logo are trademarks or registered trademarks of Lenovo. Other company, product and service names may be trademarks or service marks of others. © Lenovo 2021. All rights reserved.