



Smarter  
technology  
for all

Lenovo

# How a Lenovo Microsoft 365 solution can save time and money



The business questions answered.

## Don't we already use Microsoft?

There's a new way to deliver our Microsoft productivity software and services to users, called **Microsoft 365**.

It's the Microsoft apps we already rely on, plus tools like Teams, Sharepoint and OneDrive that make collaboration seamless from anywhere. And, it's **flexibly licensed**, cloud-based and totally scalable.

## Why is it better than what we have?

We can choose which tier of apps and services suits us and get license costs prorated to the day - this is **much more cost-efficient** than regular licensing.

With cloud-based apps and services that work on any device, our teams can be productive from anywhere.

## Users working everywhere... isn't that a nightmare for our IT team?

With Microsoft Premier Support by Lenovo, we'll have access to **24/7 issue resolution** - so we'll have expert support to help solve any problems and keep our business running.

## What about cost? Is it expensive?

By going through Lenovo for our solution, we'll benefit from **special pricing**.

There's **no upfront cost**, and we can move from Cap-Ex to Op-Ex on the balance sheet.

Plus, Lenovo can help by handling all our procurement and license management, and we can get help with things like onboarding, migration and deployment.

## What about all our data? Is it secure?

The solution affords us **enterprise-grade security** and can also mitigate the risks of data loss.

## When can we get it?

With Lenovo it's easy to get started straight away. I can **contact Lenovo today** to discuss a Microsoft 365 solution managed by Lenovo that's scaled perfectly for our business.

Contact Lenovo

Visit [www.lenovo.com/csp-managed-services](http://www.lenovo.com/csp-managed-services)

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