

At Lenovo, we believe education is the foundation of a better future.

Our higher education solutions are designed to help create that future.





We empower and support IT leaders with solutions built for their unique needs and challenges by:



**Equipping** faculty and staff with flexible, easy-to-use technology, whether learning is happening on or off campus



**Delivering** innovative, forwardlooking ed tech that builds skills and prepares students for the workplace ahead



Lenovo's higher education solutions keep IT productive, faculty and staff inspired, and students engaged. We offer a range of solutions to power coursework or lab work in any discipline.

From hybrid learning to research to esports, our solutions are simple and reliable, with built-in security — made for education and made to work together.

## A working partnership

We partner with customers and value lasting relationships. We work closely with you to:



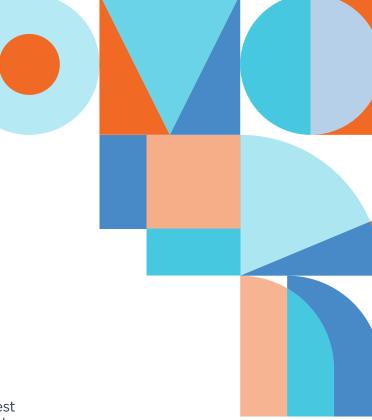
**Assess needs.** Understand the dynamics and trends shaping higher ed today and tomorrow and learn how they affect your specific environment

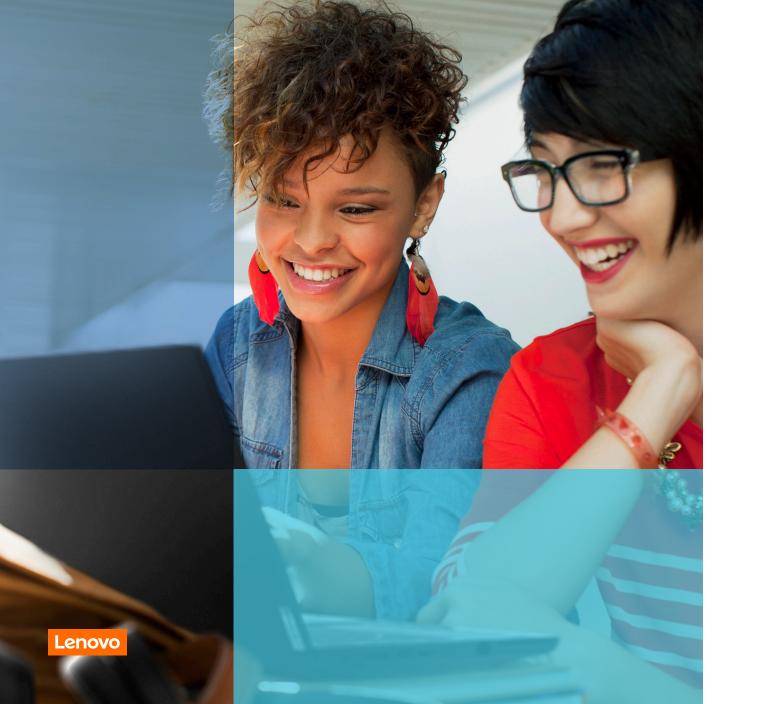


**Evaluate options.** Plan wisely to deploy and scale solutions that will deliver the best student, faculty, and staff experiences and improve learning outcomes



Customize solutions. Implement the right education technology for your institution's mission and student population





# **Use our** strengths to your advantage

## **End-to-end solutions**

Compatible hardware and integrated software mean easy deployment and management. End-to-end services mean a lighter load throughout the device lifecycle. All with one point of contact.

# **Industry depth**

20 years in ed tech gives us a deep understanding of use cases and the daily realities IT faces. It's a strong foundation to build your solutions on.



## **Vision for tomorrow**

We're in this for the long term — solving your challenges today and working together to shape the future of higher ed.

## **Diverse ecosystem**

We're the top education PC provider in the world. And you get even broader solutions and more choice through our strong ties with tech giants and a leading lineup of ISVs.

## **Lenovo brand**

All Lenovo education solutions have the strength of our global brand behind them — the quality, reliability, and tech innovation we're known for along with leadership in supply chain security, worldwide services, and unrivaled support.



# **Drive imagination and innovation**

Partner with us to build solutions tailored to your use cases and budget — solutions that inspire and empower learning for better outcomes.



#### DEVICES

Durable and remote management-ready.

- Desktops and laptops for students, faculty, and administrators
- Workstations for STEM coursework and other compute-intensive workloads
- Small form-factor PCs for tight spaces



#### **COLLABORATION**

The heart of seamless hybrid learning.

- All-in-one video collaboration devices
- Choice of UC platform
- Audio and video enhancement accessories



# SPECIALIZED SOLUTIONS

Enrich learning.

- Hybrid classroom solutions
- Lenovo VR Classroom
- Esports



#### ACCESSORIES

Versatile for classroom, dorm room, and on the go.

- Monitors
- Webcams and speakers
- Headsets
- Mice
- Protective cases and backpacks

**Choose the Lenovo collaboration solution** that works best for your environment

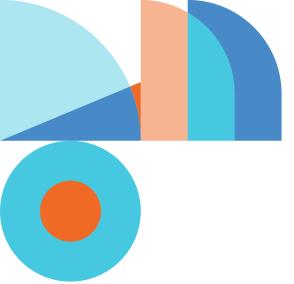
- Microsoft Teams Rooms
- Zoom Rooms
- Google Meet



#### SOFTWARE .....

Protect, manage, and enhance learning.

- Endpoint and data security
- <u>Device management</u>
- Remote deployment



# **Security built in**

We bring together a sophisticated suite of partner applications for hands-off endpoint and data protection and manageability, plus Lenovo ThinkShield Al-powered security solutions. We also offer

Accidental Damage Protection to safeguard your investment.

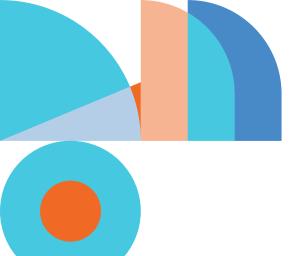






# **Services complete** the solution

Lenovo Premier Support delivers uptime for users, peace of mind for you, and less stress for your in-house IT team. We also offer end-to-end services for the entire device lifecycle and Device as a Service (DaaS) plans customized for your education budget cycle.



# **Evolve your institution**

Lenovo Education is here to help.

Partner with us to navigate the ever-changing higher education landscape with flexible, secure, customized solutions.

