



Lenovo recommends Windows 10 Pro for Business.

# Equip your workforce to thrive in a flexible future.

Lenovo solutions feature
Windows 10 Pro and the
Intel® Evo™ vPro® platform —
built for what IT wants and
what users need

Smarter technology for all

Lenov

## Hybrid is the future of work

Today's employees are setting up shop outside the office, working on the go, and collaborating wherever they are. Companies must pursue the new.

But the flexible workplace is a big challenge for IT. Not only do your employees need modern tools, you must also deliver, secure, manage, and support their devices remotely.

Lenovo is here to help. Our technology solutions keep your people productive in a work-fromanywhere world.

## 7 in 10

employees say the flexibility to work from home makes them more satisfied with their job.<sup>1</sup>



ThinkPad® X1 Carbon

### **60**%

of employees prefer remote work at least half of the time.<sup>1</sup>

83%

of ITDMs expect that at least 50% of work will be done outside a traditional office.<sup>1</sup>

## Modernization is the way to evolve and thrive

Together with our partners, Lenovo delivers a range of hardware, software, and services — integrated solutions that enable **modern IT.** 

The foundation of these solutions is modern devices with Windows 10 Pro and the Intel® Evo™ vPro® platform — built for what IT needs and what users want. These technologies and tools keep employees productive and collaborative.

Wherever you are on the road to modernization, Lenovo solutions pair the right devices with smarter services — so you can deploy, manage, secure, and support your employees around the clock, from wherever you are to wherever they are.





## Modern devices as fast and flexible as you are

Equip your employees with modern devices that empower today's flexible work. Our solutions layer features and services on Windows 10 devices to meet your most pressing IT challenges.

#### Let Windows 10 Pro show you what it can do.

Microsoft Windows 10 Pro supports the way your team works now and paves the way for tomorrow — with comprehensive security, business-class tools, and flexible management.



#### **Productivity from the get-go**

Windows Autopilot zero-touch deployment lets employees simply unbox their device and start working.



#### **Powerful device management**

Microsoft Intune enables painless updates and patches so employee devices are always up to date, always ready



#### **Unmatched security**

Lenovo modern devices running Windows 10 Pro give your remote workforce the same advanced security protections they would get at the office.



The premium thin and light laptop experience for business is here.



#### Performance for the hybrid workforce

40% more responsive while on battery, less than 1 second wake from sleep, real-world battery life improvement, and best-in-class wireless and wired connectivity. <sup>23,4,5</sup>



#### Protection built in

Hardware-enhanced security features provide a more secure foundation with protection against attacks below the OS and remote recovery capabilities.



#### Remote management tools

Monitor, restore, and upgrade devices inside and outside your firewall, even when they're powered off.



ThinkPad P1 Mobile Workstation





#### Start with award-winning Lenovo devices

We're known for our industry-leading device families featuring Windows 10 Pro and the Intel® Evo™ vPro® platform — built for what IT wants and what users need. But our solutions add powerful software, comprehensive global services, and advanced support to deliver end-to-end benefits.



#### ThinkPad® laptops Built for remote productivity

**ThinkCentre® desktops**Flexibility and power in a range of ever-smaller form factors

### ThinkStation® and ThinkPad® P Series workstations

Highest levels of performance, configurability, and industryleading reliability



ThinkPad P15 Mobile Workstation

#### ThinkSmart™ collaboration devices

Collaboration happens anywhere — options for a huddle of two to a meeting of many, on-campus or off

#### ThinkVision® monitors

When visuals need to be big and bold



ThinkVision P40w

ThinkPad X1 Nano combines MIL-SPEC durability in a lightweight (<2 lb.), ultra-portable device.



ThinkSmart Hub for Microsoft Teams Rooms





Lenovo recommends Windows 10 Pro for Business.

## It doesn't get much smarter than zero-touch

"We've reduced the user's setup time by

90%."

Sean MacDonald, Principal Group Program Manager, Microsoft CSEO

ThinkCentre M90q Tiny

ThinkVision T24t



#### **Easy for IT**

- Order preconfigured devices
- 2. Assign user profiles
- 3. Ship



Ready: Unpack Set: Log in

Go: Work



Using Windows Autopilot, the process of configuring and provisioning devices for new hires and other employees was reduced from 25 minutes per device to just seconds.<sup>6</sup>



Zero-touch deployment of Windows 10 Pro PCs with the Intel® Evo™ vPro® platform lets you deliver ready-out-of-the-box PCs to remote workers. It's easy and efficient, saving time and costs. And your employees get the convenience and security of shipment right to their door, reducing downtime.

Microsoft Windows Autopilot, a versatile cloud-based software solution, provisions PCs preconfigured to your corporate standards and policies. Windows Autopilot also speeds PC repurposing, making device reset and redeployment secure and simple.

#### **Lenovo Commercial Vantage**

Give your users a central portal — that you configure — to manage hardware settings, set preferences, and check system updates. No ads, no promotions, just enterprise functionality.





Lenovo recommends Windows 10 Pro for Business.

## You can't be with employees every minute... but ThinkShield can

Protect devices and data with ThinkShield, Lenovo's security portfolio of hardware, software, services, and processes. These fully customizable solutions secure your enterprise.



Security begins in R&D and extends through the supply chain and device lifecycle. Rigorous supplier vetting assures that every step is controlled, audited, and tamper-proof, from our facility to your employees' desks.

ThinkShield adds these powerful security capabilities to the built-in security features of Windows 10 Pro and the Intel® Evo™ vPro® platform. The technologies work hand in hand to keep you protected.



#### **Secured-core PC**

Boot up against a root-of-trust checklist to guard against attacks aimed below the operating system.
BIOS-level threats are shut down before they can start up.



#### **SentinelOne®**

Al-powered antivirus protection predicts, prevents, and stops even zero-day threats and instantly directs the device to self-heal.



#### Absolute® software

Persistent endpoint management for real-time monitoring and remediation.



ThinkPad T14 i Secure Access Edition





Windows 10

Lenovo recommends Windows 10 Pro for Business.



25%

Security personnel waste 25% of their time chasing false alerts.<sup>7</sup>

2/3

of businesses that suffered a breach didn't even know they they'd been breached for several months.<sup>8</sup>

76%

of security pros are focused on detection and containment instead of protection, but **protection can save businesses up to** \$1.4M per attack.9

#### Hybrid workers need each other

Collaboration is linked to everything from productivity to job satisfaction to competitive advantage.

Lenovo solutions support the hybrid future of work, making it easy for onsite and remote workers to collaborate individually and in groups. They're easy to deploy, simple to use, and enhanced by Lenovo Smart Collaboration Professional Services.



ThinkSmart Hub for Microsoft Teams Rooms

#### **Modern collaboration devices**

#### **ThinkSmart Hub**

All-in-one room system solution with UC platform flexibility across a range of use cases

- Scales across meeting room sizes
- One-touch meeting start
- Lenovo ThinkShield, Windows 10 IoT Enterprise, and Intel vPro® platform

#### **Modern PCs**

Lenovo devices running Microsoft Windows 10 Pro on the Intel® Evo™ vPro® platform

- Remote management with the Intel® Evo™ vPro® platform even when the device is powered down
- Custom preloads and swift deployments with Lenovo Ready to Provision (RTP)
- Zero-touch deployment with Windows Autopilot

#### ThinkSmart Manager

Cloud-based management for ThinkSmart devices

- Deploy, configure, and auto-update
- Monitor and manage in real time
- Solve issues proactively and remotely

#### Hybrid group collaboration

Onsite device for small to large team meetings

- ThinkPad and PC integration
- One touch to join meetings
- Privacy and security features



Windows 10

Lenovo recommends Windows 10 Pro for Business. 97%

of respondents to a global survey are using collaboration platforms.<sup>1</sup>

66%

agree collaboration tools improve productivity and efficiency.<sup>1</sup>



#### Peace of mind is there around the clock and around the globe

Lenovo Premier Support is your 24/7/365 remote help desk with dedicated, unscripted, advanced technical support, including comprehensive hardware, peripheral, and OEM software support.10

of Premier Support they would purchase again.11

indicate they would recommend Premier Support to a peer.11



Global coverage

**Warranty claims** 

**Single point** simplified end-to-end

Comprehensive suite of reporting tools



Give your IT team back some time in their day while you give employees peace of mind. We've got you covered with Lenovo Premier Support.



Comprehensive hardware, peripheral, and OEM software support16

**Dedicated** technical support available 24/7/365

The ThinkPad X13 Yoga Chromebook with the Intel® Evo™ vPro® platform delivers reliability, manageability, and ThinkShield protection in a flexible 2-in-1 enterprise PC.





Lenovo recommends Windows 10 Pro for Business.

## **Lenovo DaaS** A refreshingly simple approach to device management

#### Discover the smarter simplicity of **Device as a Service**

Take the next step to seamlessly enable your workforce and let Lenovo take care of everything all for one affordable, predictable monthly fee.

Choose from the latest Lenovo devices with the Intel® Evo™ vPro® platform and Microsoft Windows 10 -and focus on business priorities instead of IT management.



#### Free up capital

and improve employee productivity.



#### Get end-to-end services and support

that precisely match your needs.



#### **Enjoy the simplicity** of one predictable

monthly fee.



#### Easily add or remove devices

from your plan. Pause your service as business needs change.

of respondents in a recent global survey indicated they were interested in a DaaS solution.1



ThinkPad X1 Extreme

#### This way to a smarter future

We're here to help your business evolve and thrive no matter how or where your employees work.

Contact your Lenovo representative to learn more or visit www.lenovo.com/FlexibleWorkforce.





ThinkCentre M90a

All-in-One

Windows 10

Lenovo recommends Windows 10 Pro for Business. Smarter technology

#### Sources

- 1 Lenovo, "The Future of Work and Digital Transformation," February 2021
- 2 Measured average responsiveness of premium Windows OS-based designs while performing typical workflows in a realistic environment, compared to 3-year-old premium design. Visit www.Intel.com/11thgenvpro for details. Results may vary.
- 3 Time taken to drain from 100% to critical battery level while performing typical workflows in a realistic environment. Visit www.Intel.com/11thgenvpro for details. Results may vary.
- 4 Charge attained from OEM-default shutdown level. Visit www.Intel.com/11thgenvpro for details. Results may vary.
- 5 Best-in-class wireless and wired connectivity. Based on integrated Intel® Wi-Fi 6 (Gig+) and Thunderbolt™ 4 technology. For more complete information about performance and benchmark results, visit www.Intel.com/Tithgen.

- 6 http://info.microsoft.com/rs/157-GQE-382/images/ The\_Total\_Economic\_Impact\_of\_Microsoft\_365\_ Surface\_Devices\_Final.pdf
- 7 https://www.businesswire.com/news/home/20190801005087/en/Ponemon-Institute-Reveals-Security-Teams-Spend-Approximately
- 8 https://enterprise.verizon.com/resources/reports/ DBIR\_2018\_Report.pdf
- 9 The Ponemon Institute, "The Economic Value of Prevention in the Cybersecurity Lifecycle" study, https://securityboulevard.com/2020/05/the-definitive-cybersecurity-statistics-guide-for-2020/
- 10 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.
- 11 TBR, Premium PC Support Customer Satisfaction Research, March 2020

- 12 If Lenovo determines the issue is covered by warranty and cannot be resolved over the phone or through a customer replaceable part, repair will be made onsite where service is available. Otherwise, best available service delivery will be used. Calls received after 4:00 p.m. local time will require an additional business day for service dispatch.
- 13 Not available in all markets.
- 14 Out-of-stock parts could delay service delivery.
- 15 Various levels available. Select criteria apply. Contact your local sales representative for more details.
- 16 Support limited to select software applications on a best-effort basis. Does not include how-to or technical assistance for enterprise software applications or custom, industry-specific software.





Windows 10

Lenovo recommends Windows 10 Pro for Business.