



 Windows 10

Lenovo recommends
Windows 10 Pro for Business.

**Think ahead,
plan ahead,
be ahead**

Hybrid learning solutions — what to consider

Hybrid learning has taken hold. Many schools are now planning to offer a hybrid option to students at nearly all grade levels. It's time to think about the role technology plays on campus and in hybrid learning.

Consider the wide range of Lenovo devices running Windows 10 Pro powered by the Intel vPro® platform, with business-class performance for the classroom. And start checking off your boxes today!

**Smarter
technology
for all**

Lenovo



Purchase model

Considerations

Source your own solution components or buy an end-to-end solution?

Recommendations

Bundled purchases can be an affordable option

Device as a Service (DaaS) models provide regularly refreshed hardware, software, and services for one monthly fee

Lenovo solutions

Modern hardware, integrated software, and end-to-end services with one point of contact

Tailored Lenovo DaaS plans with financing customized for your education budget cycle



Devices

Considerations

Student devices:
Are they rugged? Simple to use? Flexible?

Teacher devices:
Are they easy to use? Manageable remotely?
Hardware-level security?

Recommendations

Choose devices that are intuitive and easy to learn

Make sure performance of teacher devices are compatible with your use cases

Lenovo solutions

Wide range of Windows 10 laptops, convertibles, and workstations powered by the Intel vPro® platform provides business-class performance for the classroom



Accessories

Considerations

Will you need monitors? Protective cases? Other accessories?

Recommendations

Monitors are instrumental in bringing learning to life and helping students and teachers feel more connected

Lenovo solutions

Display options for every size, style, and budget

Headsets, webcams, speakers, Lenovo Go accessories



Security

Considerations

How will IT track devices and protect data?

Recommendations

Remote learning requires robust, autonomous protection for home use and against the risk of lost or stolen devices

Lenovo solutions

Built-in endpoint and data protection from ThinkShield, SentinelOne, Absolute, and our security partners



Collaboration hardware

Considerations

Source your own components or buy an all-in-one solution?
How will IT secure and manage the devices?

Recommendations

Hybrid classrooms need simple, seamless videoconferencing solutions that bring teachers, in-school students, and remote learners together

Choose high-quality systems to enhance the "together" experience

Lenovo solutions

Lenovo ThinkSmart Hub all-in-one room system

Remote management capabilities through Lenovo's custom-built ThinkSmart Manager software*

ThinkSmart Cam AI smart camera and ThinkSmart Bar premium audio bar



Collaboration software

Considerations

What collaboration (UC) platform is best for your videoconferencing and other collaboration needs?

Recommendations

Microsoft Teams is easy to use and offers multiple collaboration options for teachers, administrators, and students

Lenovo solutions

Microsoft Teams works seamlessly with ThinkSmart Hub



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Smarter technology for all

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*ThinkSmart Manager comes preloaded on all new ThinkSmart Hub and Hub devices. ThinkSmart Manager Basic is included with your hardware purchase, while a Premium level of capabilities is available at an additional cost.



Services and support

Considerations

What level of support is your IT staff able to provide?
Can they do it remotely?

Recommendations

Support needs have sharply escalated with 1:1 deployments and home device use — real-time tech support is vital to hybrid learning success

Lenovo solutions

Lenovo end-to-end device lifecycle services and Premier Support
Accidental Damage Protection



Digital curriculum/ classroom management software

Considerations

How will you keep students safe online?
How will you engage students virtually?

Recommendations

With the proliferation of digital learning resources, a trusted partner can help you optimize your time and budget

Lenovo solutions

Together with leading ISVs, we provide a broad portfolio of software and hardware solutions for student safety, digital instruction, and classroom management powered by Windows 10 Pro on the Intel vPro® platform — delivering business-class performance for the classroom.



Deployment

Considerations

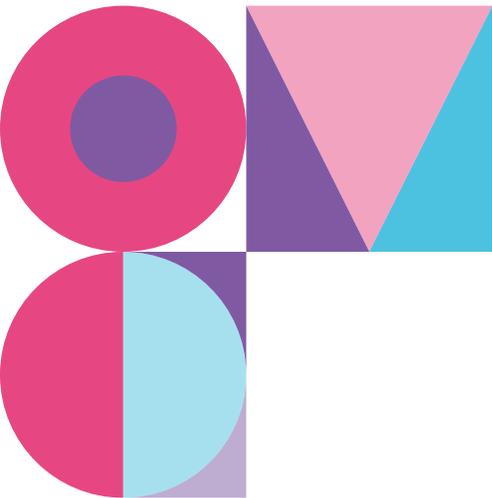
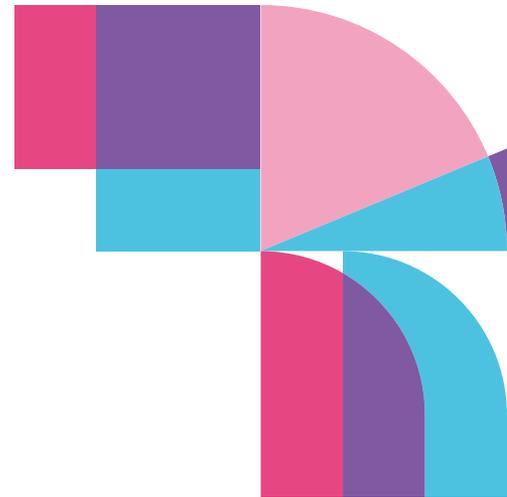
How will your IT staff configure and deploy devices?

Recommendations

Even with some safety protocols lifted, the logistics of configuring and distributing devices are daunting; consider zero-touch deployment

Lenovo solutions

Configuration and remote deployment through Lenovo lifecycle services



Hybrid is now.

And it's shaping up to play a permanent role in the K-12 education model. With proper planning and informed technology choices, you can provide the substantial benefits of a flexible learning environment for your students and teachers.

Lenovo is here to help. Together with our trusted partners, we offer hybrid classroom solutions to support and enrich learning in school, at home, or both.

Learn more at www.lenovo.com/Education.



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