# Manage your hybrid workplace with ease

Deliver a more productive and secure workplace of the future with Microsoft Modern Management solutions by Lenovo and powerful Windows 11 Pro devices.



Lenovo recommends Windows 11 Pro for business. Smarter technology for all

Lenovo

## Power up hybrid work with Microsoft Modern Management Solutions by Lenovo

Our work landscape has undergone a transformation. With employees and teams dispersed across different locations, and the exponential rise in endpoint devices, IT teams are now in a tight spot.

## Empower your corporate fleet with Lenovo Services:

) Full device visibility

Vulnerability detection

24/7 device and data security

Data safeguarding and access anywhere

Comprehensive data protection from core to cloud

Experience peace of mind and productivity with Lenovo Services.

With Microsoft Modern Management solutions by Lenovo and secure devices powered by Windows 11 Pro, you and your IT teams can easily enable your flexible workforce to stay productive, connected and supported –wherever they set up their on-the-go office.

# **46%**

## of employees said software malfunctions disrupted their work.<sup>1</sup>

Lenovo and Microsoft can help you streamline the management of your IT ecosystem and free up your IT staff to focus on business innovation. Cost-effective access to industry-leading expertise ensures you will optimize your IT investments, benefiting from setup, management and 24/7/365 support.



## Intelligent Endpoint Management

Part of Lenovo Digital Workplace Solutions, it is easy to centralize the management of your company's modern tools and handle routine updates and patches effortlessly.



## **Collaboration & Productivity**

Give back time to your IT department with Microsoft 365 managed services that deliver expert support, backup, security and migration.



#### Seamless Windows 11 Upgrade Service

With our tailored approach that starts with assessing your existing tools and processes to develop a meticulous migration plan, we can ensure your end users are wellinformed, while maintaining high levels of adoption and productivity.



## Lenovo Cloud Solutions for Azure

Easily achieve scalability while reducing cost and mitigating risks with our modular solutions that simplify your cloud journey by providing a single portal to initiate, manage, and monitor your migration to Azure.



# Fast track to digital transformation

Lenovo and Microsoft have partnered to offer Microsoft Modern Management services designed to help businesses simplify their IT lifecycle management. Deploy, secure, and manage remote PCs through the cloud, in compliance with your company's policies.

Fast track your digital transformation and build a more resilient business for the future of hybrid working.

## 85%

# **65%**

of businesses say that implementing flexible working has made their employees more productive

of businesses say the flexible workspaces reduce capital expenditures (CAPEX) and operating expenses (OPEX)



**Planning services** Identify critical gaps impacting costs and efficiencies.



**Configuration services** Accurate PC configuration and security from day one.



## Deployment services

Ready-to-work devices for your dispersed workforce.



## Support services

Single point of contact and end-to-end problem resolution.



#### Managed services Make the most of your Microsoft 365 cloud-based tools.

**End of life services** Responsibly dispose and generate the maximum possible value for your assets.



- Future-proofed technologies and market-leading services.
- Unified endpoint security with zero trust security controls.
- Data security, and compliance, for data that moves beyond trusted devices and apps.
- Improve user experience with integrated endpoint analytics.
- Save time and cost through smarter management.
- Get more value from Microsoft 365 thanks to integrated management between devices and 365 functionality.
- Reliable system availability and user uptime.
- Boost productivity and collaborate on-the-go.



## We support your transition to the modern workplace, every step of the way

Build an efficient and secure hybrid workplace with Lenovo Managed Endpoint, offered as part of our Lenovo Digital Workplace Solutions. Through ongoing management for all end-user devices within a single secure environment, we help you improve employee productivity and experience while freeing up IT teams to focus on strategic impact.

Installations and hardware repair are made easier with simplified servicing and updates, while time-consuming IT tasks can be streamlined with zero-touch deployment, cloud-based management, and Al-powered support.

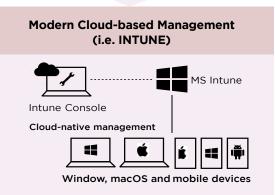
#### Leave the hard work to us

Through an end-to-end, optimized support delivery model, we help you transit smoothly to modern cloudbased management. Our comprehensive agnostic Intunepowered endpoint management solution enables dayto-day administration, optimization, and change control governance.

# Traditional On-Prem Management (i.e. SSCM/MECM\*)

**Migration & Planning Services** 

Accelerating your migration from your traditional on-prem to a Cloud deployed solution, utilizing industry best practices



## Creating the ideal workplace habitat is easy

We employ a modern consultative approach to guide your move to an intelligent digital workplace. Lenovo experts start by helping you diagnose and design end user hardware and software landscape to improve user experience and IT efficiency.

Through the right mix of services, infrastructure, and devices under Digital Workplace Solutions, we design a flexible solution that can scale according to what your business needs, helping you manage your IT costs more easily.



#### Migration

Enable seamless migration and change management with Microsoft Intune without disrupting end-user productivity



#### Remediation & Self-Service

Reduce downtime and enhance efficiencies with a single point of resolution with Lenovo Service Desk



## Enroll

Simplified device enrollment and management with Windows Autopilot gets your devices ready for productive use out of the box



#### Secure

Multilayered, end-to-end protection for your devices, data, and people with Lenovo Security solutions

of IT leaders reported

loss of revenue due to

IT outages<sup>2</sup>

## Monitor

Easily monitor the health of your device fleet and improve user experience with Lenovo Device Intelligence



#### Configure

Build a tailored suite of apps and services that fit different digital user personas and needs with Lenovo Persona Based Configuration

## Lenovo Cloud Service Provider

## Microsoft CSP right-fit, managed cloud services for the modern hybrid workplace

Every year, an average of 545 hours of productivity are lost due to IT outages.<sup>2</sup>

As digital transformation accelerates, it can be tough for the IT team to keep on top of the latest developments, and ensure remote employees are productive, engaged, and connected, while saving on costs.

With 24/7 Microsoft Support via Lenovo you can liberate your IT team from time-consuming support, configuration tasks such as deployment, migration and onboarding, and license management.

Cloud-based tools manage and monitor security and your IT team is freed up to drive innovation and provide the technologies that are behind new revenue generation.

Any issues are managed through a dedicated single point of contact minimizing the potential for downtime.

## Modern IT management made simple

Lenovo CSP Managed Services are designed to help you easily manage your Microsoft 365 licensing.



**Improve productivity** Deploy ready-to-work devices.



**Enhance security** Integrated endpoint analytics secure devices against malware.



**Smooth transition** Move easily from Windows 11 readiness to deployment.



**Microsoft-certified experts** Business-as-usual support when upgrading.



**Business continuity** Map out Windows servicing for unbroken business continuity.

## Every year, an average of

545

hours of productivity are lost due to IT outages



## A simpler, secure way to stay productive and make the most of Microsoft 365 for your business

With Lenovo Cloud Managed Services for Microsoft 365, you will have a team of Microsoft-certified experts taking care of your daily tasks such as managing your users, authorizations, permissions, and apps. Easily achieve more, strengthen your security stance, and free your team from administrative tasks to focus on leveraging IT to innovate and grow your business.

## **Effortless. Flexible. Cost-efficient.**

#### Managed Support for M365

Take the complexity out of deploying and managing your Microsoft 365 – our experts are here to help you harness its power with less of a burden on IT, ensuring your Microsoft 365 onboarding and application configuration is optimized for success.

#### Managed Backup for M365

Keep your business running unceasingly with comprehensive, automated data backup and managed recovery – both at a user level for Microsoft Exchange and OneDrive, as well as at an organizational level for SharePoint and Teams.

#### Managed Security for M365

Keep your on-site, hybrid and remote work environments safe with ongoing compliance management for your Microsoft 365 environment, together with continuous antiphishing, malware and ransomware monitoring and maintenance.



## Advanced connection, communication and collaboration with Microsoft 365

As hybrid working becomes the norm, your employees need best-in-class tools to stay productive from anywhere.

With powerful solutions from the Microsoft 365 portfolio, it's much easier to collaborate in realtime, build trust, cement communication, and foster the creativity that businesses thrive on.

## Modernize your employee experience

Connect and empower your workforce with Microsoft 365 solutions that drive efficiency and innovation.

- **Mobility:** Intelligent tools allow employees to work where and how they want
- Automated workflows: Built-in Power
  Automation to streamline business processes
- Well-being: Smarter working and no more stress accessing apps, networks, and meetings
- Security: Reduce cyber risks with best-in-class protection
- **Consistency:** Intuitive, intelligent, consistent experience built on the compatible foundation of Windows 10

## ThinkSmart Hub for next-gen virtual meetings

Equip your teams to collaborate smoothly, whatever the location of participants. When paired with ThinkSmart Cam for small and medium rooms, and ThinkSmart Bar XL for large rooms, you can create virtual meeting environments that feel like you're all in the same room together.

## Work Securely From Anywhere With Windows 11

Windows 11 security provides powerful security from chip to cloud, built with zero-trust principles at the core to safeguard data and access anywhere.

Hardware and software work together to protect data from the core of your PC all the way to the cloud, for comprehensive protection that keeps your organization secure, no matter where people work.

#### **3 zero-trust principles**

- Reduce risk by explicitly verifying data points such as user identity, location, and device health for every access request, without exception.
- When verified, give people and devices access to only necessary resources for the necessary amount of time.
- Use continuous analytics to drive threat detection and improve defenses.



of business cyberattacks target remote workers<sup>3</sup>



## Five security principles for Windows 11

The expansion of access and ability to work anywhere has also introduced new threats and risks. Windows 11 security provides powerful security from chip to cloud. It's built with zero-trust principles at the core to safeguard data and access anywhere, keeping you protected and productive.



#### Security, by default

We've worked with our manufacturer and silicon partners to provide additional hardware security capabilities to meet the evolving threat landscape.



## Enhanced hardware and operating system security

With hardware-based isolation security that begins at the chip, Windows 11 stores sensitive data behind additional barriers separated from the operating system.

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## Robust application security and privacy controls

Application isolation and controls, code integrity, privacy controls, and least-privilege principles enable developers to build in security and privacy from the ground up.



## Secured identities

Windows 11 provides powerful protection against credential theft with chip-level hardware security.



## **Connecting to cloud services**

Microsoft offers comprehensive cloud services for identity, storage, and access management, in addition to tools that can attest that Windows 11 devices connecting to your network are trustworthy. Ready to accelerate digital transformation and make your move to the modern workplace? It's easy to get there with Microsoft Modern Management solutions by Lenovo, and powerful Windows 11 Pro devices.

Book a Modern Workplace Assessment with Lenovo experts to get customized high-level assessment and planning.





## Lenovo recommends Windows 11 Pro for business.

Gartner 9 Future of Work Trends for 2023 3. Zippia Research /Published 17th October 2022
 LogicMonitor, The #1 priority for IT leaders in 2023: observability
 Forrester, "Beyond Boundaries: Cybersecurity in the New World of Work," September 2021

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## Smarter technology for all