

LET OUR INNOVATION WORK FOR YOU

Lenovo OEM Solutions offers:

- Extended Lifecycle Management with end-to-end solution integration, product transition management, and advanced end-to-end notifications
- A portfolio of Extended Life products that offer custom solutions for OEM
- A legacy of quality that has earned Lenovo #1 in reliability and made us the #1 PC market leader
- Strategic partnerships with reps you know and trust to provide value-added services
- Premier Support Services driving predictability, innovation, value, and collaboration

Your OEM solution requires an industry-leading partner with global presence.

Businesses around the world trust Lenovo, a global, public company with revenues of over \$45B, for their information technology needs. Lenovo is among the top three manufacturers of IT products from mobile to desktop to data center and is acclaimed for innovation, quality, reliability, supply chain, and customer satisfaction.

As an industry solutions provider, you want innovative technology to set your product apart from the competition and minimize lifecycle costs. You need the services to optimize, deploy, and support your integrated solution over the long haul.

With years of experience serving OEMs, Lenovo understands what's important to you. Choose Lenovo OEM Solutions and let our innovation, our global presence, and our record as an industry leader work for you.

Build a custom solution from the full Lenovo portfolio of award-winning products.

Lenovo offers a full portfolio of computing products ranging from powerful and resilient enterprise-grade platforms to energy-efficient, space-saving personal systems. We will work with you to find a custom solution to fit your integrated compliance.

ThinkSystem and ThinkAgile, ThinkCentre® Desktops, ThinkStation® Workstations, Tiny PC, ThinkPad® and Yoga™ Laptops, Tablets, and Other Products

Our reputation is well-known in several key verticals.



Media and Entertainment



Security



Healthcare



Manufacturing



Telco



Retail



Education



Oil and Gas

Collaboration through the product life from development to deployment.

Development Support

- Trial and evaluation systems
- Access to Lenovo labs and solution centers
- Configuration and performance optimization
- Road map reviews
- Access to regulatory and compliance documents
- Compatibility testing of third-party components
- Custom configurations with your unique SKU
- Generic or custom branding, from bezels to splash screens to packaging and documentation

Production and Deployment Support

- Integration of systems with third-party components and accessories
- Preload of your operating system, application image, and custom settings
- Regulatory approvals for major geographies
- Inventory programs to minimize lead times
- Win10 IoT operating system and driver support through strategic partnerships

Worldwide Service and Global Supply Chain

- Active customers in 160 countries
- Local access to warranty services and replacement parts
- Premier support that connects your organization directly with advanced Lenovo technicians, who will provide hardware and software support with unscripted troubleshooting, proactive account management, and expedited next-business-day onsite support when required
- Scale, skills, and global network to deliver mobile, PC, and enterprise solutions on time to customers around the world
- "Best in Industry" supply chain to deliver strong customer value



Lenovo has strategic relationships with our partners.

Lenovo OEM Solutions partners offer value-added, complementary services, and they have the resources and capabilities you need to bring your solution to market rapidly and efficiently.

Our OEM strategic partners are:



Get started by contacting your Lenovo OEM Solutions sales rep or your OEM partner.