Lenovo Government

Creating CONNECTED Government





LET'S INNOVATE TOGETHER

Agencies today face a startling disconnect. As the demand for government services continues to rapidly rise, budgets and resources are often flat or on the decline. It's up to IT to deliver technology that interconnects agencies and citizen communities in smarter, more impactful ways.

Lenovo™ has the **portfolio-wide innovation** agencies need to connect with information and citizens in important ways, **boosting productivity, transforming information, and strengthening IT infrastructure**.

Modern digital government is about connectivity. In a sea of information about speeds and feeds, Lenovo is committed to connecting government organizations in ways that empower ideas, data, employees, citizens, and agencies.



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Intel Inside®. Powerful Solutions Outside.



What Sets Us APART

WE UNDERSTAND GOVERNMENT AGENCY NEEDS

Serving over 900 US state and local agencies

Trusted by over 70 military and civilian federal agencies

Broadest portfolio of MIL-SPEC tested products

ROBUST SECURITY — PRODUCT AND SUPPLY CHAIN

Built-in Trusted Platform Assurance secures x86 devices from the chip level up

TAA-compliant products and supply chain, including audited Trusted Supplier Program

Adherence to highest government and industry security standards, including NIST and FIPS

INDUSTRY-RECOGNIZED INNOVATION

#1 PC supplier in the world

(IDC, January 2017)

#1 in reliability for x86 servers

(ITIC Global Server Hardware Reliability Report, 2016–2017)

#1 in notebook reliability

(TBR Notebook Repair Rate Survey, January 2016)

BOOST PERFORMANCE
Agency-Wide

More productive users reduce internal costs while improving your ability to achieve mission success. Plus, better mobility helps you redesign service delivery while leveraging the benefits of a workforce on the go.

- Intel® performance meets any computing task
- Innovative, multimode form factors give users more ways to work
- Military-grade device durability ensures technology stands up to long hours at the office or in the field



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TRANSFORM
Agency Information

Successfully managing your infrastructure's capacity and capabilities is vital to agency effectiveness. The challenge is finding solutions that can grow as the demands on your agency evolve, from baseline server and storage needs to advanced high-performance architecture solutions.

- Broad portfolio of server, storage, and network solutions, powered by up to the latest Intel® Xeon® processors
- Highest x86-based server customer satisfaction in the industry
- Extensive partnership portfolio delivers stronger integrated solutions for key needs such as big data, HPC, cloud-driven application management, and video surveillance

STRENGTHEN
IT Infrastructure

Whether you're crunching big data or planning a highway interchange, matching specialized tools to high-profile tasks drives better ROI where it matters most to agency stakeholders and communities.



- Tough, dependable workstation choices with mobile, multimode, tower, and small form factor options
- Certified to run key professional independent software vendor (ISV) applications
- Optimized for deep dependability and unmatched efficiency with support for the latest Intel® Xeon® processors

Modern Agency WORK STYLES

Flexible devices and technology can enable a new kind of government agency: one that's more productive inside and outside the office, better able to access and improve service through data, and more efficient and responsive.



Mobility

Increasing productivity: Using mobile technology can increase access to systems and services for better productivity and efficiency.

Analytics and Insights

Transforming information: Superior availability, strong manageability, and advanced analytics turn agency data into answers.

Security

Government-grade security: IT can ensure critical data stays private in motion and at rest both on devices and in the data center, while finding ways to do it for less.

Transparency

Building constituent trust: IT can deliver a back-end infrastructure that is always on and responsive to support tools such as non-stop video surveillance in order to boost transparency.

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SMART Tech Planning

As government workforces and their constituents become more mobile and digitally focused, agencies must build future-ready IT solutions that increase the quality and reach of government services. Lenovo helps government agencies and departments meet mission-critical application requirements today while building an IT infrastructure that can simply and securely scale to meet the uncertain challenges of tomorrow.

IT Planning

- Technology roadmaps
- Agency IT strategy and solution design

Trusted Services and Support

- Warranties
- Tech support
- Factory integration
- Professional services

Available on GSA, NASPO ValuePoint, NCPA, and many state contracts.



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